# CHRISTOPHER M. WULFF

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### **OBJECTIVE**

To obtain a position where I can continue to learn, develop and excel as an appraiser with the ultimate goal of obtaining my MAI designation through the Appraisal Institute.

# **QUALIFICATIONS**

- 7 years experience in commercial real estate with responsibilities involving all aspects of commercial appraisals
- Knowledge and application of advanced appraisal techniques and theory
- Diligent while independently completing assignments with a high degree of accuracy and reliability
- Confident in research, analysis, writing, editing, project management and mentoring
- Adept at data verification and interaction with market participants
- Advanced knowledge in Windows (XP, 2000 and Server), Word, Excel, Photoshop, Acrobat and networking

#### LICENSE & PROFESSIONAL MEMBERSHIPS

Certified General Real Estate Appraiser - State of California (AG-043652 expires February 5, 2012) Appraisal Institute - Associate Member for the MAI Designation

### **EXPERIENCE**

# Senior Associate - Craig Owyang Real Estate - 2007 to Present

The Senior Associate duties include associate oversight, mentoring and training, client interactions, fee estimates and finalizing appraisals following client review. While developing in this role, I have assumed a leadership role in the office and handled many of the day to day operations.

I have completed appraisal assignments for various proposed and existing property types including:

Retail:	Office:	Industrial:	Residential:
Shopping Centers	Single-Tenant	Warehouse	Subdivisions
Retail Strip Centers	Multi-Tenant	Manufacturing	Apartments
Service Stations	Corporate Headquarters	Food Processing	Condominiums
Fast Food Restaurants	Multi-Building Office Parks	Research & Development	Mixed Use

These assignments have been performed for purposes including: asset management, acquisition/disposition, market rent arbitration, litigation support and loan underwriting.

### Associate - Craig Owyang Real Estate - 2004 to 2006

Responsibilities initially included market research and analysis of commercial/industrial real estate markets, as well as maintenance and management of the network and server. My duties and responsibilities increased along with my knowledge and understanding of the local real estate markets, appraisal techniques and client needs.

## **Prior Experience**

Prior to entering the appraisal field, I was an independent MCSA network administrator, computer technician, professional truck driver and U.S. Army Airborne Infantryman.

#### **EDUCATION**

### **Appraisal Institute Courses**

Course 550 - Advanced Applications	Course 540 - Report Writing and Valuation Analysis	
Course 530 - Sales Comparison & Cost Approach	Course 520 - Highest & Best Use and Market Analysis	
Course 510 - Advanced Income Capitalization	Course 420 - Business Practices and Ethics	
Course 410 - Standards of Professional Practice	Course 310 - Basic Income Capitalization	
Course 120 - Appraisal Procedures	Course 110 - Appraisal Principles	
7-Hour National USPAP Update Course		

#### **Microsoft and CompTIA Certifications**

MCSA & MCP - Microsoft Certified Systems Administrator & Microsoft Certified Professional Network+ & A+ - CompTIA Network & Computer Technician

#### **Educational Background**

General Education - Sacramento City and Cosumnes River Colleges